Minh Phu Seafood Joint Stock Company

Separate financial statements for the
year ended 31 December 2014

## Minh Phu Seafood Joint Stock Company

Corporate Information

| Business Registration | 6103000072 | 12 May 2006 |
| :--- | :--- | :--- |
| Certificate | $6103000072\left(1^{\text {st }}\right.$ amendment $)$ | 25 May 2007 |
|  | $6103000072\left(2^{\text {nd }}\right.$ amendment $)$ | 12 November 2007 |
|  | $2000393273\left(2^{\text {nd }}\right.$ amendment $)$ | 23 June 2010 |
|  | 2000393273 October 2014 |  |

Board of Management

Board of Directors

Supervisory Board

Registered Office

Mr. Le Van Quang
Ms. Chu Thi Binh
Mr. Chu Van An
Ms. Dinh Anh Tuyet
Mr. Jean-Eric Jacquemin

Mr. Le Van Quang
Ms. Chu Thi Binh
Mr. Chu Van An
Mr. Thai Hoang Hung
Mr. Nguyen Tan Anh
Mr. Le Van Diep
Mr. Bui Anh Dung
Mr. Le Ngoc Anh
Ms. Le Thi Diu Minh

Chairman
Vice Chairwoman
Member
Member
Member

General Director
Deputy General Director Deputy General Director Deputy General Director Deputy General Director Deputy General Director Deputy General Director Deputy General Director Deputy General Director (from 4 March 2015)

Head of Board
Member
Member

Ward 8 Industrial Zone
Ca Mau City, Ca Mau Province
Vietnam

Auditors
KPMG Limited
Vietnam

## Minh Phu Seafood Joint Stock Company Statement of the Board of Directors

The Board of Directors is responsible for the preparation and presentation of the separate financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting. In the opinion of the Board of Directors:
(a) the separate financial statements set out on pages 5 to 51 give a true and fair view of the unconsolidated financial position of Minh Phu Seafood Joint Stock Company ("the Company") as at 31 December 2014, and of the unconsolidated results of operations and unconsolidated cash flows of the Company for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting; and
(b) at the date of this statement, there are no reasons to believe that the Company will not be able to pay its debts as and when they fall due.

The Board of Directors has, on the date of this statement, authorised these separate financial statements for issue.


Ca Mau City, 20 March 2015

## INDEPENDENT AUDITORS' REPORT

## To the Shareholders <br> Minh Phu Seafood Joint Stock Company

We have audited the accompanying separate financial statements of Minh Phu Seafood Joint Stock Company ("the Company"), which comprise the unconsolidated balance sheet as at 31 December 2014, the unconsolidated statements of income and cash flows for the year then ended and the explanatory notes thereto which were authorised for issue by the Company's Board of Directors on 20 March 2015, as set out on pages 5 to 51 .

## Management's Responsibility

The Company's Board of Directors is responsible for the preparation and fair presentation of these financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting, and for such internal control as the Board of Directors determines necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Auditor's Opinion
In our opinion, the separate financial statements give a true and fair view, in all material respects, of the unconsolidated financial position of Minh Phu Seafood Joint Stock Company as at 31 December 2014 and of its unconsolidated results of operations and its unconsolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

KPMG Limited's Branch in Ho Chi Minh City
Vietnam
Qperating registration certificate No.: 4114000230


Ham for ooc Hao
Practicing Auditor Registration
Certificate No. 0866-2013-007-1
Deputy General Director


Ha Vu Dinh
Practicing Auditor Registration
Certificate No. 0414-2013-007-1

Ho Chi Minh City, 20 March 2015

## Minh Phu Seafood Joint Stock Company

Unconsolidated balance sheet as at 31 December 2014

|  | Code | Note |  | Form B 01 - DN |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{gathered} \text { 31/12/2014 } \\ \text { VND } \end{gathered}$ | $\begin{gathered} \text { 31/12/2013 } \\ \text { VND } \end{gathered}$ |
| ASSETS |  |  |  |  |
| Current assets $(100=110+120+130+140+150)$ | 100 |  | 4,410,940,385,110 | 3,391,228,165,841 |
| Cash and cash equivalents | 110 | 4 | 55,147,726,132 | 1,147,945,458,697 |
| Cash | 111 |  | 12,147,726,132 | 37,395,936,475 |
| Cash equivalents | 112 |  | 43,000,000,000 | 1,110,549,522,222 |
| Short-term investments | 120 | 5 | 989,632,649,411 | 115,775,517,989 |
| Short-term investments | 121 |  | 998,011,109,411 | 124,480,117,989 |
| Allowance for diminution in the value of short-term investments | 129 |  | (8,378,460,000) | (8,704,600,000) |
| Accounts receivable | 130 | 6 | 1,874,829,687,484 | 1,053,735,188,145 |
| Accounts receivable - trade | 131 |  | 1,759,576,040,009 | 990,304,201,149 |
| Prepayments to suppliers | 132 |  | 26,007,381,700 | 20,563,154,185 |
| Other receivables | 135 |  | 89,246,265,775 | 46,796,490,307 |
| Allowance for doubtful debts | 139 |  | - | (3,928,657,496) |
| Inventories | 140 | 7 | 1,429,047,764,057 | 899,571,113,388 |
| Inventories | 141 |  | 1,447,591,014,203 | 912,865,922,568 |
| Allowance for inventories | 149 |  | $(18,543,250,146)$ | $(13,294,809,180)$ |
| Other current assets | 150 |  | 62,282,558,026 | 174,200,887,622 |
| Short-term prepayments | 151 |  | 63,834,100 | 177,199,480 |
| Deductible value added tax | 152 |  | 58,218,342,600 | 170,824,838,633 |
| Other current assets | 158 |  | 4,000,381,326 | 3,198,849,509 |

## Minh Phu Seafood Joint Stock Company

Unconsolidated balance sheet as at 31 December 2014 (continued)

|  | Code | Note |  | Form B $01-\mathrm{DN}$ |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{gathered} \text { 31/12/2014 } \\ \text { VND } \end{gathered}$ | $\begin{gathered} 31 / 12 / 2013 \\ \text { VND } \end{gathered}$ |
| Long-term assets $(200=220+250+260)$ | 200 |  | 1,637,150,174,881 | 1,717,521,548,852 |
| Fixed assets | 220 |  | 232,473,758,592 | 226,920,976,347 |
| Tangible fixed assets | 221 | 8 | 195,314,464,771 | 167,656,023,956 |
| Cost | 222 |  | 330,265,423,210 | 277,574,999,473 |
| Accumulated depreciation | 223 |  | $(134,950,958,439)$ | $(109,918,975,517)$ |
| Intangible fixed assets | 227 | 9 | 19,185,901,821 | 19,470,476,718 |
| Cost | 228 |  | 24,215,690,203 | 23,933,190,203 |
| Accumulated amortisation | 229 |  | $(5,029,788,382)$ | $(4,462,713,485)$ |
| Construction in progress | 230 | 10 | 17,973,392,000 | 39,794,475,673 |
| Long-term investments | 250 | 11 | 1,396,571,307,410 | 1,487,866,473,342 |
| Investments in subsidiaries | 251 |  | 1,568,962,400,422 | 1,566,962,400,422 |
| Investments in associates | 252 |  | 6,080,000,000 | 2,180,000,000 |
| Other long-term investments | 258 |  | 7,000,000,000 | 7,000,000,000 |
| Allowance for diminution in the value of long-term investments | 259 |  | $(185,471,093,012)$ | (88,275,927,080) |
| Other long-term assets | 260 |  | 8,105,108,879 | 2,734,099,163 |
| Long-term prepayments | 261 |  | 7,768,288,835 | 2,110,809,896 |
| Deferred tax assets | 262 | 25 | 336,820,044 | 623,289,267 |
| TOTAL ASSETS $(270=100+200)$ | 270 |  | 6,048,090,559,991 | 5,108,749,714,693 |

## Minh Phu Seafood Joint Stock Company

Unconsolidated balance sheet as at 31 December 2014 (continued)

|  | Code | Note |  | Form B 01 - DN |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{gathered} 31 / 12 / 2014 \\ \text { VND } \end{gathered}$ | $\begin{gathered} 31 / 12 / 2013 \\ \text { VND } \end{gathered}$ |
| RESOURCES |  |  |  |  |
| LIABILITIES ( $300=310+330$ ) | 300 |  | 4,561,785,880,016 | 3,761,418,700,004 |
| Current liabilities | 310 |  | 4,058,100,783,161 | 3,759,673,875,999 |
| Short-term borrowings | 311 | 12 | 3,305,918,673,149 | 3,176,963,800,481 |
| Accounts payable - trade | 312 | 13 | 578,850,716,248 | 427,291,547,262 |
| Advances from customers | 313 |  | 7,181,916,508 | 7,190,586,895 |
| Taxes payable to State Treasury | 314 | 14 | 22,414,565,598 | 11,811,186,512 |
| Payables to employees | 315 |  | 75,414,216,440 | 59,910,700,803 |
| Other payables | 319 | 15 | 13,794,900,560 | 16,823,011,480 |
| Bonus and welfare fund | 323 | 16 | 54,525,794,658 | 59,683,042,566 |
| Long-term liabilities | 330 |  | 503,685,096,855 | 1,744,824,005 |
| Long-term borrowings | 334 | 17 | 500,000,000,000 | - |
| Deferred tax liabilities | 335 | 25 | 2,154,096,653 | - |
| Provision for severance allowance | 336 | 18 | 1,531,000,202 | 1,744,824,005 |
| EQUITY ( $400=410$ ) | 400 |  | 1,486,304,679,975 | 1,347,331,014,689 |
| Owners' equity | 410 | 19 | 1,486,304,679,975 | 1,347,331,014,689 |
| Share capital | 411 | 20 | 700,000,000,000 | 700,000,000,000 |
| Capital surplus | 412 |  | 177,876,869,236 | 177,876,869,236 |
| Treasury shares | 414 | 20 | $(80,162,090,861)$ | $(18,537,405,861)$ |
| Investment and development fund | 416 |  | 8,479,997,722 | 16,520,600,789 |
| Financial reserves | 418 |  | 17,889,263,172 | 13,769,908,805 |
| Retained profits | 420 |  | 662,220,640,706 | 457,701,041,720 |
| TOTAL RESOURCES $(440=300+400)$ | 440 |  | 6,048,090,559,991 | 5,108,749,714,693 |

## Minn Pho Seafood Joint Stock Company

Unconsolidated balance sheet as at 31 December 2014 (continued)
Form B 01 - IN

## OFF BALANCE SHEET ITEMS

$$
\text { Note } \quad 31 / 12 / 2014 \quad 31 / 12 / 2013
$$

Foreign currency included in cash:

| USD | $28(\mathrm{~d})$ | 49,840 | 175,422 |
| :--- | ---: | ---: | ---: |
| JPY | $28(\mathrm{~d})$ | 463,109 | $28,304,539$ |

20 March 2015
Prepared by:


Lu Minn Trung
Chief Accountant


## Minh Phu Seafood Joint Stock Company

Unconsolidated statement of income for year ended 31 December 2014
Form B 02 - DN

|  | Code | Note | 2014 | VND | VND |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Total revenue |  |  |  |  |  |
| Less revenue deductions |  |  |  |  |  |

The accompanying notes form an integral part of these separate financial statements

Minh Phu Seafood Joint Stock Company
Unconsolidated statement of cash flows for the year ended 31 December 2014 (Indirect method)

|  | Code | Note |  | Form B $03-$ DN |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{aligned} & 2014 \\ & \text { VND } \end{aligned}$ | $\begin{aligned} & 2013 \\ & \text { VND } \end{aligned}$ |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |  |  |
| Profit before tax | 01 |  | 767,056,188,913 | 110,059,814,212 |
| Adjustments for |  |  |  |  |
| Depreciation and amortisation | 02 |  | 25,599,057,819 | 24,071,723,533 |
| Allowances and provisions | 03 |  | 99,049,456,206 | 59,704,391,238 |
| Unrealised foreign exchange gains | 04 |  | $(15,695,589,830)$ | $(2,701,925,119)$ |
| Dividends and interest income | 05 |  | $(403,190,544,684)$ | (77,884,896,821) |
| Gains on disposal of an investment | 05 |  | - | $(108,236,000)$ |
| Losses from liquidation of subsidiary | 05 |  | - | 20,000,000,000 |
| Interest expense | 06 |  | 108,083,610,123 | 166,285,640,495 |
| Operating profit before changes in working capital | 08 |  | 580,902,178,547 | 299,426,511,538 |
| Change in receivables and other current assets | 09 |  | $(715,895,694,262)$ | (611,154,006,842) |
| Change in inventories | 10 |  | $(534,725,091,635)$ | 301,642,711,762 |
| Change in payables and other |  |  |  |  |
| liabilities | 11 |  | 162,064,287,201 | $(95,940,991,553)$ |
| Change in prepayments | 12 |  | $(1,815,649,923)$ | $(582,957,689)$ |
|  |  |  | $(509,469,970,072)$ | (106,608,732,784) |
| Interest paid | 13 |  | $(101,976,837,449)$ | $(182,879,773,214)$ |
| Corporate income tax paid | 14 |  | $(32,202,209,930)$ | $(19,562,836,432)$ |
| Other payments for operating activities | 16 |  | $(30,749,739,052)$ | (41,011,741,347) |
| Net cash flows from operating activities | 20 |  | $(674,398,756,503)$ | $(350,063,083,777)$ |

Minh Phu Seafood Joint Stock Company
Unconsolidated statement of cash flows for the year ended 31 December 2014 (Indirect method - continued)

|  | Code | Note | Form B $03-\mathrm{DN}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{aligned} & 2014 \\ & \text { VND } \end{aligned}$ | $\begin{aligned} & 2013 \\ & \text { VND } \end{aligned}$ |
| CASH FLOWS FROM INVESTING ACTIVITIES |  |  |  |  |
| Payments for additions to fixed assets and other long-term assets | 21 |  | (34,880,303,700) | $(50,331,679,996)$ |
| Payments for term deposits | 23 |  | $(1,048,000,000,000)$ | $(133,862,500,000)$ |
| Term deposits received | 24 |  | 167,162,500,000 | 130,330,000,000 |
| Proceeds from sales of equity instruments of other entities | 24 |  | 167,162,500,00 | $371,824,000$ |
| Payments for investments in other entities | 25 |  | (5,900,000,000) | $(9,509,811,260)$ |
| Receipts of interest and dividends | 27 |  | 384,169,864,778 | 97,330,844,666 |
| Net cash flows from investing activities | 30 |  | $(537,447,938,922)$ | 34,328,677,410 |
| CASH FLOWS FROM FINANCING ACTIVITIES |  |  |  |  |
| Payments for shares repurchases | 31 |  | $(61,624,685,000)$ | $(18,537,405,861)$ |
| Proceeds from borrowings | 33 |  | 11,283,621,563,609 | 8,322,292,750,124 |
| Payments to settle debts | 34 |  | $(10,648,818,735,278)$ | $(7,933,728,076,593)$ |
| Payments of dividends | 35 |  | $(452,395,909,450)$ | $(168,272,812,250)$ |
| Net cash flows from financing activities | 40 |  | 120,782,233,881 | 201,754,455,420 |
| Net cash flows during the year $(50=20+30+40)$ | 50 |  | $(1,091,064,461,544)$ | (113,979,950,947) |
| Cash and cash equivalents at the beginning of the year | 60 |  | 1,147,945,458,697 | 1,262,727,092,679 |
| Impact of exchange rate fluctuation | 61 |  | $(1,733,271,021)$ | (801,683, 035 ) |
| Cash and cash equivalents at the end of the year $(70=50+60+61)$ | 70 | 4 | 55,147,726,132 | 1,147,945,458,697 |

# Minh Phu Seafood Joint Stock Company <br> Unconsolidated statement of cash flows for the year ended 31 December 2014 (Indirect method - continued) 

Form B 03 - DN

## NON-CASH ACTIVITIES

|  | $\mathbf{2 0 1 4}$ <br> VND | $\mathbf{2 0 1 3}$ <br> VND |
| :--- | ---: | ---: |
| Net-off refunded value added tax with corporation income |  |  |

20 March 2015


Luu Minh Trung
Chief Accountant


# Minh Phu Seafood Joint Stock Company <br> Notes to the separate financial statements for the year ended 31 December 2014 

Form B 09 - DN

These notes form an integral part of and should be read in conjunction with the accompanying separate financial statements.

## 1. Reporting Entity

Minh Phu Seafood Joint Stock Company ("the Company") is incorporated as a joint-stock company under Business Registration Certificate No. 2000393273 issued by Ca Mau Province's Department of Planning and Investment. The principal activities of the Company are to process and trade in aquatic products; to produce and trade in aquatic breeds and aquatic foods; and to trade in machinery and equipment for aquaculture.

The Company's shares are listed on Ho Chi Minh City Stock Exchange. On 16 May 2013, the Company's shareholders resolved, in their Annual General Meeting, that the Company be delisted. This resolution was approved by the Ho Chi Minh City Stock Exchange and the Company will officially be delisted on 31 March 2015.

As at 31 December 2014, the Company had 6,926 employees (31 December 2013: 5,904 employees).

## 2. Basis of preparation

(a) Statement of compliance

The separate financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.
(b) Basis of measurement

The separate financial statements, except for the unconsolidated statement of cash flows, are prepared on the accrual basis using the historical cost concept. The unconsolidated statement of cash flows is prepared using the indirect method.

These separate financial statements are the Company's separate financial statements and do not include financial statements of its subsidiaries. Investments in subsidiaries and associates are stated at cost less allowance for diminution in value of the long-term investments, if necessary, in these separate financial statements. The Company has prepared its consolidated financial statements that include the Company and its subsidiaries and issued them separately.

## (c) Annual accounting period

The annual accounting period is from 1 January to 31 December.
(d) Accounting currency

The separate financial statements are prepared and presented in Vietnam Dong ("VND").

# Minh Phu Seafood Joint Stock Company <br> Notes to the separate financial statements for the year ended 31 December 2014 (continued) 

Form B 09 - DN

## 3. Summary of significant accounting policies

The following significant accounting policies have been adopted by the Company in the preparation of these separate financial statements.
(a) Foreign currency transactions

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at rates of exchange ruling at the balance sheet date. Transactions in currencies other than VND during the year have been translated into VND at rates approximating those ruling at the transaction dates.

All foreign exchange differences are recorded in the statement of income.
(b) Cash and cash equivalents

Cash comprises cash balances and call deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amount of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.
(c) Investments

Investments in term deposits and debt instruments; investments in equity instruments of entities over which the Company has no control or significant influence; and investments in subsidiaries and associates are stated at cost. Allowance is made for reduction in investment values if the market value of the investment falls below cost or if the investee has suffered a loss. The allowance is reversed if the recoverable amount is subsequently increased after the allowance was recognised. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that would have been determined if no allowance had been recognised.

## (d) Accounts receivable

Trade and other receivables are stated at cost less allowance for doubtful debts.

# Minh Phu Seafood Joint Stock Company <br> Notes to the separate financial statements for the year ended 31 December 2014 (continued) 

Form B $09-\mathrm{DN}$

## (e) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis and includes all costs incurred in bringing the inventories to their present location and condition. Cost in the case of finished goods and work in progress includes raw materials, direct labour and attributable manufacturing overheads. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and selling expenses.

The Company applies the perpetual method of accounting for inventory.

## (f) Tangible fixed assets

(i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditure incurred after tangible fixed assets have been put into operation, such as repairs, maintenance and overhaul costs, is normally charged to income in the year in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

## (ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

- buildings
- machinery and equipment
- motor vehicles
- office equipment

5-25 years
5-11 years
5-10 years
5-10 years
(g) Intangible fixed assets

## (i) Definite land use rights

Definite land use rights are stated at cost less accumulated amortisation. The initial cost of land use rights comprises its purchase price and any directly attributable costs incurred in conjunction with securing the land use rights. Amortisation is computed on a straight-line basis over 50 years.

# Minh Phu Seafood Joint Stock Company <br> Notes to the separate financial statements for the year ended 31 December 2014 (continued) 

Form B $09-$ DN

## (ii) Software

Cost of acquisition of new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset. Software cost is amortised on a straight-line basis over a period of 5 to 10 years.
(h) Construction in progress

Construction in progress represents the cost of construction and machinery which have not been fully completed or installed. No depreciation is provided for construction in progress during the year of construction and installation.
(i) Long-term prepayments

## Tools and instruments

Tools and instruments include assets held for use by the Company in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under Circular 45/2013/TT-BTC dated 25 April 2013 of the Ministry of Finance which provides guidance on management, use and depreciation of fixed assets ("Circular $45^{\prime \prime}$ ). Cost of tools and instruments are amortised on a straight-line basis over a period ranging from 1 to 3 years.

## (j) Trade and other payables

Trade and other payables are stated at their cost.

## (k) Provisions

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

## Severance allowance

Under the Vietnamese Labour Code, when employees who have worked for 12 months or more ("eligible employees") voluntarily terminates his/her labour contract, the employer is required to pay the eligible employee severance allowance calculated based on years of service and employees' compensation at termination. Provision for severance allowance has been provided based on employees' years of service and their current salary level.

# Minh Phu Seafood Joint Stock Company <br> Notes to the separate financial statements for the year ended 31 December 2014 (continued) 

Form B $09-$ DN

Pursuant to Law on Social Insurance, effective from 1 January 2009 the Company and its employees are required to contribute to an unemployment insurance fund managed by the Vietnam Social Insurance Agency. With the implementation of unemployment insurance scheme, the Company is no longer required to provide severance allowance for the service year after 1 January 2009. However, severance allowance to be paid to the existing eligible employees as of 31 December 2014 will be determined based on the eligible employees' years of service as of 31 December 2008 and their average salary for the six-month period prior to the termination date.

## (l) Classification of financial instruments

Solely for the purpose of providing disclosures about the significance of financial instruments to the Company's unconsolidated financial position and unconsolidated results of operations and the nature and extent of risk arising from financial instruments, the Company classifies its financial instruments as follows:

## (i) Financial assets

Financial assets at fair value through profit or loss
A financial asset at fair value through profit or loss is a financial asset that meets either of the following conditions:

- It is considered by management as held for trading. A financial asset is considered as held for trading if:
- it is acquired principally for the purpose of selling it in the near term;
- there is evidence of a recent pattern of short-term profit-taking; or
- a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument).
- Upon initial recognition, it is designated by the Company as at fair value through profit or loss.


## Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and a fixed maturity that the Company has the positive intention and ability to hold to maturity, other than:

- those that the Company upon initial recognition designates as at fair value through profit or loss;
- those that the Company designates as available-for-sale; and
- those that meet the definition of loans and receivables.


# Minh Phu Seafood Joint Stock Company 

Notes to the separate financial statements for the year ended 31 December 2014 (continued)

Form B $09-\mathrm{DN}$

## Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those:

- that the Company intends to sell immediately or in the near term, which are classified as held for trading, and those that the entity on initial recognition designates as at fair value through profit or loss;
- that the Company upon initial recognition designates as available-for-sale; or
- for which the Company may not recover substantially all of its initial investment, other than because of credit deterioration, which are classified as available-for-sale.


## Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are designated as available for sale or that is not classified as:

- financial assets at fair value through profit or loss;
- held-to-maturity investments; or
- loans and receivables.


## (ii) Financial liabilities

Financial liabilities at fair value through profit or loss
A financial liability at fair value through profit or loss is a financial liability that meets either of the following conditions:

- It is considered by management as held for trading. A financial liability is considered as held for trading if:
- it is incurred principally for the purpose of repurchasing it in the near term;
- there is evidence of a recent pattern of short-term profit-taking; or
- a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument).
- Upon initial recognition, it is designated by the Company as at fair value through profit or loss.


## Financial liabilities carried at amortised cost

Financial liabilities which are not classified as financial liabilities at fair value through profit or loss are classified as financial liabilities carried at amortised costs.

Minh Phu Seafood Joint Stock Company
Notes to the separate financial statements for the year ended 31 December 2014 (continued)

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The above described classification of financial instruments is solely for presentation and disclosure purpose and is not intended to be a description of how the instruments are measured. Accounting policies for measurement of financial instruments are disclosed in other relevant notes.

## (m) Taxation

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the statement of income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities using the tax rates enacted or substantively enacted at the balance sheet date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.
(n) Investment and development fund

The fund is established through appropriation from retained profits at the discretion of shareholders at annual general meeting of shareholders. The fund is used for activities related to research and development of aquatic breeds.

## (o) Revenue and other income

## (i) Goods sold

Revenue from the sale of goods is recognised in the statement of income when the significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or the possible return of goods.

# Minh Phu Seafood Joint Stock Company 

Notes to the separate financial statements for the year ended 31 December 2014 (continued)

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## (ii) Interest income

Interest income is recognized on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

## (iii) Dividend income

Dividend income is recognized when the right to receive dividend is established.
(p) Operating lease payments

Payments made under operating leases are recognised in the statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognised in the statement of income as an integral part of the total lease expense.
(q) Borrowing costs

Borrowing costs are recognised as an expense in the year in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the year of construction are capitalised as part of the cost of the assets concerned.

## (r) Earnings per share

The Company presents basic earnings per share (EPS) for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to the ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year. The Company does not have any potentially dilutive ordinary shares.

## (s) Related parties

Enterprises and individuals that directly, or indirectly through one or more intermediaries, control or are controlled by, or under common control with, the Company, including holding companies, subsidiaries and fellow subsidiaries are related parties of the Company. Associates and individuals owning, directly or indirectly, an interest in the voting power of the Company that gives them significant influence over the enterprise, key management personnel, including directors and officers of the Company and close members of the family of these individuals and companies associated with these individuals also constitute related parties.

## Minh Phu Seafood Joint Stock Company

Notes to the separate financial statements for the year ended 31 December 2014 (continued)

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## 4. Cash and cash equivalents

|  | 31/12/2014 | 31/12/2013 |
| :--- | :---: | ---: |
| VND | VND |  |
| Cash on hand | $481,118,910$ | $26,487,567,807$ |
| Cash in banks | $11,666,607,222$ | $10,908,368,668$ |
| Cash equivalents | $43,000,000,000$ | $1,110,549,522,222$ |
|  |  |  |

## 5. Short-term investments

|  | 31/12/2014 |  | 31/12/2013 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Quantity | VND | Quantity | VND |
| Short-term investments in shares <br> - Petrol Vietnam Transportation |  |  |  |  |
| Corporation | 141,800 | 6,004,500,000 | 141,800 | 6,004,500,000 |
| - No. 8 Investment \& Construction JSC | 112,000 | 5,263,000,000 | 112,000 | $5,263,000,000$ |
| - REE Corporation | 8 | 80,000 | 8 | 80,000 |
| - Vietnam Pyramid New Technology Corporation | 18,823 | 272,941,176 | 18,823 | 272,941,176 |
| - Van Dien Fused Magnesium Phosphate Fertilizer JSC | 125,882 | 3,270,588,235 | 125,882 | 3,270,588,235 |
|  |  | 14,811,109,411 |  | 14,811,109,411 |
| Other short-term investments |  |  |  |  |
| - Loan receivables |  | - |  | 7,306,508,578 |
| - Term deposits (*) |  | 983,200,000,000 |  | 102,362,500,000 |
|  |  | 998,011,109,411 |  | 124,480,117,989 |
| Allowance for diminution in the value of short-term investments |  | (8,378,460,000) |  | (8,704,600,000) |
|  |  | 989,632,649,411 |  | 115,775,517,989 |

$\left.{ }^{*}\right)$ This represented term deposits with the maturity of less than a year and earned interest at rates ranging from $6.0 \%$ to $8.1 \%$ per annum during the year (year ended $31 / 12 / 2013$ : from $9.0 \%$ to $11.0 \%$ per annum).

## Minh Phu Seafood Joint Stock Company <br> Notes to the separate financial statements for the year ended 31 December 2014 (continued)

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Movements in the allowance for diminution in the value of short-term investments during the year were as follows:

|  | $\mathbf{2 0 1 4}$ <br> VND | 2013 <br> VND |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Opening balance | $8,704,600,000$ <br> $(326,140,000)$ | $9,782,280,000$ <br> $(1,077,680,000)$ |  |  |
| Written back | $8,378,460,000$ | $8,704,600,000$ |  |  |
| Closing balance |  |  |  |  |

Term deposits at 31 December 2014 included VND983,200 million (31 December 2013: nil) pledged with banks as security for loans granted to the Company (Note 12).

## 6. Accounts receivable

Accounts receivable - trade comprised:

|  | $\mathbf{3 1 / 1 2 / 2 0 1 4}$ <br> VND | $\mathbf{3 1 / 1 2 / 2 0 1 3}$ <br> VND |
| :--- | :---: | :---: |
| Trade receivables from subsidiaries |  |  |
| Trade receivables from third parties | $1,198,969,042,749$ | $561,924,909,883$ |
| $560,606,997,260$ | $428,379,291,266$ |  |
|  |  | $1,759,576,040,009$ |

Accounts receivable - trade were unsecured, interest free and receivable within 15-90 days from invoice date.

Accounts receivable at 31 December 2014 included VND1,759,576 million (31 December 2013: VND986,376 million) pledged with banks as security for loans granted to the Company (Note 12).

Other receivables comprised:

|  | 31/12/2014 <br> VND | 31/12/2013 <br> VND |
| :--- | :---: | ---: |
| Receivables from a subsidiary $\left(^{*}\right)$ |  |  |
| Interest receivable | $51,868,990,809$ | $36,109,990,809$ |
| Others | $27,418,300,000$ | $8,397,620,094$ |
|  | $9,958,974,966$ | $2,288,879,404$ |
|  |  | $89,246,265,775$ |

(*) The receivables from a subsidiary represented loan to a subsidiary to support for working capital. The loan was unsecured, interest free and receivable upon demand.

## Minh Phu Seafood Joint Stock Company

Notes to the separate financial statements for the year ended 31 December 2014 (continued)

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## 7. Inventories

|  | $\begin{gathered} \text { 31/12/2014 } \\ \text { VND } \end{gathered}$ | $\begin{gathered} 31 / 12 / 2013 \\ \text { VND } \end{gathered}$ |
| :---: | :---: | :---: |
| Goods in transit | 801,717,688 | 117,807,545,354 |
| Raw materials | 77,372,454,572 | 50,731,008,096 |
| Tools and supplies | 1,076,667,355 | 980,566,761 |
| Finished goods | 1,368,340,174,588 | 743,346,802,357 |
|  | 1,447,591,014,203 | 912,865,922,568 |
| Allowance for inventories | $(18,543,250,146)$ | $(13,294,809,180)$ |
|  | 1,429,047,764,057 | 899,571,113,388 |

Movements in the allowance for inventories during the year were as follows:

|  | $\mathbf{2 0 1 4}$ <br> VND | $\mathbf{2 0 1 3}$ <br> VND |
| :--- | :---: | :---: |
| Opening balance | $13,294,809,180$ | $36,505,228,114$ |
| Increase in allowance during the year | $18,543,250,146$ | $13,294,809,180$ |
| Written back | $(13,294,809,180)$ | $(36,505,228,114)$ |
| Closing balance | $18,543,250,146$ | $13,294,809,180$ |

At 31 December 2014 inventories with carrying value of VND1,429,047 million (31 December 2013: VND899,571 million) were pledged with banks as security for loans granted to the Company (Note 12).

Included in finished goods at 31 December 2014 was VND324,349 million (31 December 2013: VND339,647 million) of inventories carried at net realisable value.
Minh Phu Seafood Joint Stock Company
Notes to the separate financial statements for the year ended 31 December 2014 (continued)

## Tangible fixed assets

Cost
Opening balance
Additions
Transfers from construction in progress

> Closing balance
Accumulated depreciation

Minh Phu Seafood Joint Stock Company
Notes to the separate financial statements for year ended 31 December 2014 (continued)

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## 9. Intangible fixed assets

|  | Definite land use rights VND | Software VND | Total VND |
| :---: | :---: | :---: | :---: |
| Cost |  |  |  |
| Opening balance <br> Additions | 22,181,099,585 | $\begin{array}{r} 1,752,090,618 \\ 282,500,000 \end{array}$ | $\begin{array}{r} 23,933,190,203 \\ 282,500,000 \end{array}$ |
| Closing balance | 22,181,099,585 | 2,034,590,618 | 24,215,690,203 |
| Accumulated amortisation |  |  |  |
| Opening balance Charge for the year | $\begin{array}{r} 3,517,128,668 \\ 318,993,708 \end{array}$ | $\begin{aligned} & 945,584,817 \\ & 248,081,189 \end{aligned}$ | $\begin{array}{r} 4,462,713,485 \\ 567,074,897 \end{array}$ |
| Closing balance | 3,836,122,376 | 1,193,666,006 | 5,029,788,382 |
| Net book value |  |  |  |
| Opening balance Closing balance | $\begin{aligned} & 18,663,970,917 \\ & 18,344,977,209 \end{aligned}$ | $\begin{aligned} & 806,505,801 \\ & 840,924,612 \end{aligned}$ | $\begin{aligned} & 19,470,476,718 \\ & 19,185.901 .821 \end{aligned}$ |

Included in the cost of intangible fixed assets were assets costing VND2,060 million which were fully amortised as of 31 December 2014 (31 December 2013: VND2,060 million), but which are still in use.

At 31 December 2014 intangible fixed assets with carrying value of VND2,238 million ( 31 December 2013: VND1,001 million ) were pledged with banks as security for loans granted to the Company (Note 12).

Minh Phu Seafood Joint Stock Company
Notes to the separate financial statements for year ended 31 December 2014
(continued)
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## 10. Construction in progress

|  | $\begin{array}{c}\mathbf{2 0 1 4} \\ \text { VND }\end{array}$ | $\mathbf{2 0 1 3}$ |
| :--- | :---: | ---: |
| VND |  |  |$]$

Major constructions in progress were as follows:

\left.|  | 31/12/2014 |
| :--- | ---: | ---: |
| VND | 31/12/2013 |
| VND |  |$\right]$

# Minh Phu Seafood Joint Stock Company <br> Notes to the separate financial statements for year ended 31 December 2014 (continued) 

## 11. Long-term investments

## Investments in subsidiaries

- Mseafood Corporation
- Minh Phu Hau Giang Seafood Joint Stock Company
- Minh Qui Seafood Co., Ltd
- Minh Phat Seafood Co., Ltd
- Minh Phu - Kien Giang Seafood Co., Ltd
- Minh Phu Aquatic Larvae Co., Ltd
- Minh Phu - Loc An Aquaculture Co., Ltd
- Minh Phu Bio Co., Ltd
- Minh Phu Hoa Dien Aquaculture One Member Company
- Minh Phu Seafood Supply Chain Co., Ltd


## 31/12/2014 <br> VND

$323,162,400,000$
585,000,000,000
585,000,000,000
195,000,000,000
95,000,000,000
148,650,000,000
195,000,000,000

29,550,000,000
148,650,000,000

150,000,000,000
29,550,000,000
4,500,000,000
29,550,000,000
$150,000,000,000$
4,500,000,000
36,100,000,422
$36,100,000,422$
2,000,000,000
$1,568,962,400,422 \quad 1,566,962,400,422$

## Investments in associates

- Minh Phu Hau Giang Port Corporation
- Minh Phu Aquamekong Aquaculture Technique Services Company Limited

Other long-term investments

- Saigon - Camau Infrastructure Corporation


## 31/12/2013 <br> VND

$323,162,400,000$

95,000,000,000
148,650,000,000

| $2,180,000,000$ | $2,180,000,000$ |
| ---: | ---: |
| $3,900,000,000$ |  |
| $6,080,000,000$ | $2,180,000,000$ |
| $7,000,000,000$ | $7,000,000,000$ |
| $1,582,042,400,422$ | $1,576,142,400,422$ |

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Allowance for diminution in value of the long-term investments
$(185,471,093,012) \quad(88,275,927,080)$
$1,396,571,307,410 \quad 1,487,866,473,342$

## Minh Phu Seafood Joint Stock Company Notes to the separate financial statements for year ended 31 December 2014 (continued)

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Movements in the allowance for diminution in the value of long-term investments during the year were as follows:

|  | $\mathbf{2 0 1 4}$ |  |
| :--- | :---: | ---: |
| VND | $\mathbf{2 0 1 3}$ |  |
| Opening balance | VND |  |

Details of the investments in subsidiaries and associates were as follows:

| Name | Principal activity | Business Registration | \% of ownership <br> Certificate |
| :--- | :--- | :--- | :--- |

## Subsidiaries

Mseafood
Corporation
Trade in aquatic products. 2370515 issued by the
$90.0 \% \quad 90.0 \%$
State of California, the
United States of
America on 27
December 2001.

| Minh Phu Hau Giang Seafood Joint Stock Company | Process and trade in fish powder, aquatic products, bio-diesel from fish oil, aquatic products; trade in goods, materials, machinery and equipment for aquaculture; invest and trade in infrastructure; conduct construction of civil and industrial works. | 642041000003 issued by the Management Board of Hau Giang Industrial Zone on 18 November 2013. | 67.5\% | 67.5\% |
| :---: | :---: | :---: | :---: | :---: |
| Minh Qui <br> Seafood Co., <br> Ltd | Process and trade in aquatic products, import materials, machinery and equipment for aquaculture. | 6102000008 issued by the Planning and Investment Department of Ca Mau Province on 19 September 2000. | 97.5\% | 97.5\% |

Minh Phu Seafood Joint Stock Company
Notes to the separate financial statements for year ended 31 December 2014 (continued)

| Name | Principal activity | Business Registration Certificate | Form B $09-\mathrm{DN}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | \% of ownership |  |
|  |  |  | 31/12/2014 | 31/12/2013 |
| Minh Phat Seafood Co., Ltd | Process and trade in aquatic products, import materials, machinery and equipment for aquaculture. | 6102000035 issued by the Planning and Investment Department of Ca Mau Province on 30 October 2001. | 95.0\% | 95.0\% |
| Minh Phu Kien Giang Seafood Co., Ltd | Breed aquacultural products; process, preserve aquatic products; produce aquatic breeds; trade in machinery and equipment for aquaculture. | 56-02-000417 issued by the Planning and Investment Department of Kien Giang Province on 16 January 2006. | 99.1\% | 99.1\% |
| Minh Phu Aquatic Larvae Co., Ltd | Produce, supply and trade in aquatic breeds; process, preserve aquatic products; trade in foods and materials for livestock, poultry and aquaculture. | 4302000139 issued by the Planning and Investment Department of Ninh Thuan Province on 9 February 2006. | 98.5\% | 98.5\% |
| Minh Phu - Loc An Aquaculture Co., Ltd | Breed aquacultural products; produce and trade in aquatic foods, trade in machinery and equipment for aquaculture. | 2000393273 issued by the Planning and Investment Department of Ba Ria-Vung Tau Province on 11 November 2010. | 100\% | 100\% |
| Minh Phu Bio Co., Ltd | Produce biological products and fertilizer for agriculture. | 6104000049 issued by the Planning and Investment Department of Ca Mau Province on 8 July 2008. | 100\% | 100\% |
| Minh Phu Hoa Dien Aquaculture One Member Company (*) | Produce aquatic breed; breed, process, and preserve aquatic products; produce and trade in aquatic food, trade in machinery and equipment for aquaculture; trade in food and materials for livestock, poultry and aquaculture. | 1701635962 issued by the Planning and Investment Department of Kien Giang Province on 22 December 2011. | 100\% | 100\% |

# Minh Phu Seafood Joint Stock Company <br> Notes to the separate financial statements for year ended 31 December 2014 (continued) 

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| Name | Principal activity | Business Registration Certificate | \% of ownership |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 31/12/2014 | 31/12/2013 |
| Minh Phu Seafood Supply Chain Co., Ltd (**) | Breed aquacultural products; process, preserve aquatic products; produce aquatic breeds; trade in machinery and equipment for aquaculture. | 6300249616 issued by the Planning and Investment Department of Hau GiangProvince on 26 June 2014. | 100\% | - |
| Associates Minh Phu Hau Giang Port Corporation | Construct seaport for container and goods transportation, warehouses, seaport for petrol, gas and oil transportation; trade in petrol, oil, gas, materials and machineries for manufacturing. | 6300108975 issued by the Planning and Investment Department of Hau Giang Province on 24 February 2010. | 40\% | 40\% |
| Minh Phu <br> Aquamekong <br> Aquaculture <br> Techinique <br> Service Co., Ltd | Consult technology of breeding aquaculture; explore aquatic, process and preserve aquatic products; produce food for cattle, poultry and aquatic; construction building and other civil engineering; install other construction system; trade in aquatic foods and leasing machinery, equipment and other tangible assets. | 0312398643 issued by the Planning and Investment Department of Ho Chi Minh City on 27 May 2014. | 49\% | - |

(*) On 1 November 2014, under Minutes No. 06/BB.HDQT.2014, the Board of Management resolved to liquidate Minh Phu Hoa Dien Aquaculture One Member Company. Minh Phu Hoa Dien Aquaculture One Member Company is in the process of liquidation.
(**) On 26 June 2014, under Minutes No. 03/HDQT.MPC.14, the Board of Management resolved to establish Minh Phu Seafood Supply Chain Co., Ltd with the authorised legal capital of VND2 billion. The Company fully contributed the capital at the reporting date.

Minh Phu Seafood Joint Stock Company
Notes to the separate financial statements for year ended 31 December 2014 (continued)

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## 12. Short-term borrowings

Terms and conditions of short-term borrowings were as follows:

| Currency | Annual | 31/12/2014 | $31 / 12 / 2013$ |
| :--- | :---: | :---: | :---: |
|  | interest rate | VND | VND |

Vietnam Joint Stock Commercial Bank for Industry and Trade - Ca Mau Branch

| Loan 1 | USD | $2.4 \%-2.6 \%$ | $1,814,507,930,212$ | $857,580,903,298$ |
| :--- | :---: | ---: | ---: | ---: |
| Loan 2 | JPY | $2.8 \%-3.0 \%$ | $28,829,670,190$ | - |
| Loan 3 | VND | $6.5 \%-7.0 \%$ | - | $1,316,490,920,363$ |

Joint Stock Commercial Bank for Foreign Trade of Vietnam - Ca Mau Branch

| Loan 4 | USD | $2.4 \%-2.6 \%$ | $569,967,688,220$ | $48,850,334,350$ |
| :--- | ---: | ---: | ---: | ---: |
| Loan 5 | VND | $6.5 \%-7.0 \%$ | - | $251,303,572,295$ |

HSBC Bank (Vietnam) Ltd

| Loan 6 | USD | $6.5 \%-7.0 \%$ | - | $111,533,287,940$ |
| :--- | :---: | :---: | ---: | ---: |
| Loan 7 | VND | $6.0 \%$ | - | $57,186,434,252$ |

Bank for Investment and Development of Vietnam
JSC - Ca Mau Branch

| Loan 8 | USD | $2.4 \%-2.6 \%$ | $892,613,384,527$ | $105,742,923,868$ |
| :--- | :---: | :---: | ---: | ---: |
| Loan 9 | VND | $6.5 \%$ | - | $350,295,288,267$ |

Vietnam International Commercial Joint Stock Bank
Loan 10 VND 6.5\%
77,980,135,848

The bank borrowings are secured by the following assets of the Company:

| Carrying amount as at |  |
| :---: | :---: |
| 31/12/2014 | 31/12/2013 |
| VND | VND |
| 983,200,000,000 | - |
| 1,759,576,040,009 | 986,375,543,653 |
| 1,429,047,764,057 | 899,571,113,388 |
| 81,334,653,774 | 93,883, 839,192 |
| 2,238,472,635 | 1,000,777,859 |
| 4,255,396,930,475 | 1,980,831,274,092 |

Minh Phu Seafood Joint Stock Company
Notes to the separate financial statements for year ended 31 December 2014 (continued)

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## 13. Accounts payable - trade

Trade payables to subsidiaries
Trade payables to third parties

| $\mathbf{3 1 / 1 2 / 2 0 1 4}$ <br> VND | $\mathbf{3 1 / 1 2 / 2 0 1 3}$ <br> VND |
| :---: | :---: |
| $519,732,377,502$ <br> $59,118,338,746$ | $184,730,017,378$ <br> $242,561,529,884$ |
| $578,850,716,248$ | $427,291,547,262$ |

The trade related amounts due to subsidiaries were unsecured, interest free and are payable on demand.

## 14. Taxes payable to State Treasury

|  | 31/12/2014 <br> VND | 31/12/2013 <br> VND |
| :--- | :---: | ---: |
| Corporate income tax |  |  |
| Personal income tax |  |  |

## 15. Other payables

Dividends payable

| 31/12/2014 | $\mathbf{3 1 / 1 2 / 2 0 1 3}$ |
| :---: | ---: |
| VND | VND |
| $2,619,368,300$ | $6,727,187,750$ |
| $6,106,772,674$ | - |
| $77,900,560$ | $1,576,154,677$ |
| $2,500,000,000$ | $7,000,000,000$ |
| $392,099,083$ | $392,098,154$ |
| $2,098,759,943$ | $1,127,570,899$ |
| $13,794,900,560$ | $16,823,011,480$ |

## 16. Bonus and welfare fund

The fund is established through appropriation from retained profits at the discretion of shareholders at annual general meeting of shareholders. The fund is used to pay bonus and welfare to the Company's employees in accordance with the Company's bonus and welfare policies and Board of Management fee in accordance with the resolution of the shareholders in the annual general meeting,

## Minh Phu Seafood Joint Stock Company

Notes to the separate financial statements for year ended 31 December 2014 (continued)

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Movements of bonus and welfare fund during the year were as follows:

|  | $\begin{aligned} & 2014 \\ & \text { VND } \end{aligned}$ | $\begin{aligned} & 2013 \\ & \text { VND } \end{aligned}$ |
| :---: | :---: | :---: |
| Opening balance | 59,683,042,566 | 74,330,747,641 |
| Appropriation from retained earnings | 8,238,708,735 | - |
| Utilisation of the fund | (13,395,956,643) | $(14,647,705,075)$ |
| Closing balance | 54,525,794,658 | 59,683,042,566 |

## 17. Long-term borrowings

| 31/12/2014 | 31/12/2013 |
| :---: | :---: |
| VND | VND |

Long-term corporate bonds issued

$$
500,000,000,000
$$

Terms and conditions of long-term corporate bond were as follows:

|  | Interest rate <br> Currency <br> (per annum) | Year of <br> maturity | 31/12/2014 | VND |
| :---: | :---: | :---: | :---: | :---: |

Long-term non-convertible corporate bonds
Lot VND $9.65 \% \quad 2017 \quad 500,000,000,000$

Corporate bonds with VND1 billion face value were issued on 17 September 2014 which were unsecured and non-convertible. The bonds bore interest at $9.65 \%$ per annum in the first year; from the second year, interest rate is calculated at the weighted average of one year deposit rates of four banks (Bank for Investment and Development of Vietnam JSC, Vietnam Joint Stock Commercial Bank for Industry and Trade, Joint Stock Commercial Bank for Foreign Trade of Vietnam and Vietnam International Commercial Joint Stock Bank) plus $2.65 \%$. The bonds will be redeemed fully on 25 September 2017.

## 18. Provision for severance allowance

Movements of provision for severance allowance during the year were as follows:

|  | $\mathbf{2 0 1 4}$ <br> VND | $\mathbf{2 0 1 3}$ <br> VND |
| :--- | :---: | ---: |
| Opening balance | $1,744,824,005$ <br> $860,646,804$ <br> $(1,074,470,607)$ | $2,061,029,364$ |
| Provision made during the year | $(316,205,359)$ |  |
| Provision utilised during the year | $1,531,000,202$ | $1,744,824,005$ |
| Closing balance |  |  |

Minh Phu Seafood Joint Stock Company
Notes to the separate financial statements for the year ended 31 December 2014 (continued)

## Changes in owners' equity

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|  | Share capital VND | Capital surplus VND | Treasury shares VND | Investment and development fund VND | Financial reserves VND | Retained profits VND | $\begin{aligned} & \text { Total } \\ & \text { VND } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at 1 January 2013 | 700,000,000,000 | 177,876,869,236 | - | 42,568,431,702 | 13,769,908,805 | 375,313,954,371 | 1,309,529,164,114 |
| Net profit for the year | - | - | (18,537,405, | - | - | 82,387,087,349 | 82,387,087,349 |
| Repurchases of treasury shares |  | - | (18,537,405,861) | - | - | - | (18,537,405,861) |
| Utilisation of fund | - | - | - | (26,047,830,913) | - | - | (26,047,830,913) |
| Balance at 1 January 2014 | 700,000,000,000 | 177,876,869,236 | (18,537,405,861) | 16,520,600,789 | 13,769,908,805 | 457,701,041,720 | 1,347,331,014,689 |
| Net profit for the year | - | - | - | - | - | 673,404,460,823 | 673,404,460,823 |
| Repurchases of treasury shares | - | - | (61,624,685,000) | 8,238,708,735 | -19,354, ${ }^{-}$ | (12,358,063, - | (61,624,685,000) |
| Appropriation to equity funds | - | - | - | 8,238,708,735 | 4,119,354,367 | (12,358,063,102) | - |
| Appropriation to bonus and welfare fund | - | - | - | - | - | (8,238,708,735) | (8,238,708,735) |
| Dividends (Note 27) | - | - | - | - - | - | $(448,288,090,000)$ | (448,288,090,000) |
| Utilisation of fund | - | - | - | (16,279,311,802) | - | - | (16,279,311,802) |
| Balance at 31 December 2014 | 700,000,000,000 | 177,876,869,236 | (80,162,090,861) | 8,479,997,722 | 17,889,263,172 | 662,220,640,706 | 1,486,304,679,975 |

## Minh Phu Seafood Joint Stock Company <br> Notes to the separate financial statements for the year ended 31 December 2014 (continued)

Form B $09-\mathrm{DN}$

## 20. Share capital

The Company's authorised and issued share capital is:
31/12/2014
Number of
shares $\quad$ VND

31/12/2013
Number of shares

VND

## Authorised and issued shares capital

Ordinary shares
$70,000,000 \quad 700,000,000,000 \quad 70,000,000 \quad 700,000,000,000$

Treasury shares
Ordinary shares
$(1,537,150)(80,162,090,861) \quad(630,560)(18,537,405,861)$

Shares currently in circulation
Ordinary shares $\quad 68,462,850 \quad 619,837,909,139 \quad 69,369,440 \quad 681,462,594,139$

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at meetings of the Company. Shareholders are entitled to receive dividend as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets. In respect of shares bought back by the Company, all rights are suspended until those shares are reissued.

Movements in share capital during the year were as follows:

|  | 2014 |  | 2013 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Number of shares | VND | Number of shares | VND |
| Balance at the beginning of the year | 69,369,440 | 681,462,594,139 | 70,000,000 | 700,000,000,000 |
| Treasury shares purchased during the year | $(906,590)$ | $(61,624,685,000)$ | $(630,560)$ | $(18,537,405,861)$ |
| Balance at the end of the year | 68,462,850 | 619,837,909,139 | 69,369,440 | 681,462,594,139 |

Minh Phu Seafood Joint Stock Company
Notes to the separate financial statements for the year ended 31 December 2014 (continued)

Form B 09 - DN

## 21. Total revenue

Total revenue represented the gross invoiced value of goods sold exclusive of value added tax.
Net revenue comprised:

| 2014 | 2013 |
| :--- | :--- |
| VND | VND |

Total revenue

- Finished goods sold
- Merchandise goods sold
- Raw materials sold
- Scraps sold

| $12,547,337,577,436$ | $9,488,296,232,958$ |
| ---: | ---: |
| $30,752,069,332$ | $42,019,527,857$ |
| $5,933,447,083$ | $3,551,437,408$ |
| $17,239,057,723$ | $18,584,133,640$ |
| $12,601,262,151,574$ | $9,552,451,331,863$ |

Less revenue deductions

- Sales allowances
- Sales returns

Net revenue

## 22. Cost of sales

Finished goods sold
Merchandise goods sold
Raw materials goods
Allowance for inventories

| 2014 <br> VND | 2013 <br> VND |
| ---: | ---: |
| $11,448,033,702,034$ |  |
| $29,774,868,861$ |  |
| $7,919,075,639$ |  |
| $5,248,440,966$ | $8,856,951,600,703$ |
|  | $39,231,826,841$ <br> $2,876,165,767$ <br> $(23,210,418,934)$ |
| $11,490,976,087,500$ | $8,875,849,174,377$ |

Minh Phu Seafood Joint Stock Company
Notes to the separate financial statements for the year ended 31 December 2014 (continued)

$$
\text { Form B } 09-\text { DN }
$$

## 23. Financial income

|  | 2014 |
| :--- | ---: | ---: |
| VND |  |\(\left.\quad \begin{array}{c}2013 <br>

VND\end{array}\right]\)

## 24. Financial expenses

Interest expense
Allowance for investments
Realised foreign exchange losses
Losses from liquidation of subsidiary

| 2014 | 2013 |
| :--- | :--- |
| VND | VND |

Losses from investment activities

|  |  |
| ---: | ---: |
| $108,083,610,123$ | $166,285,640,495$ |
| $97,195,165,932$ | $88,164,680,610$ |
| $42,824,965,452$ | $22,357,826,548$ |
| - | $20,000,000,000$ |
| - | $263,588,000$ |
| $919,840,662$ |  |

Minh Phu Seafood Joint Stock Company
Notes to the separate financial statements for the year ended 31 December 2014 (continued)

Form B 09 - DN

## 25. Income tax

(a) Deferred tax assets/(liability)

Deferred tax assets/(liability) were attributable to the following:

|  | $\begin{gathered} \text { 31/12/2014 } \\ \text { VND } \end{gathered}$ | $\begin{gathered} \text { 31/12/2013 } \\ \text { VND } \end{gathered}$ |
| :---: | :---: | :---: |
| Deferred tax assets: |  |  |
| Unrealised foreign exchange losses | - | 209,560,767 |
| Provision for severance allowance | 336,820,044 | 413,728,500 |
| Total deferred tax assets | 336,820,044 | 623,289,267 |
| Deferred tax liability: |  |  |
| Unrealised foreign exchange gains | (2,154,096,653) | - |
| Net deferred tax assets/(liability) | $(1,817,276,609)$ | 623,289,267 |

(b) Recognised in the statement of income

|  | $\mathbf{2 0 1 4}$ <br> VND | $\mathbf{2 0 1 3}$ <br> VND |
| :--- | :---: | :---: |
| Current tax expense <br> Current year <br> Under provision in prior years | $88,752,901,645$ <br> $2,458,260,569$ | $27,780,758,789$ |
|  | $91,211,162,214$ | $27,780,758,789$ |

Minh Phu Seafood Joint Stock Company
Notes to the separate financial statements for the year ended 31 December 2014 (continued)

Form B $09-$ DN
(c) Reconciliation of effective tax rate

|  | $\begin{aligned} & 2014 \\ & \text { VND } \end{aligned}$ | $\begin{aligned} & 2013 \\ & \text { VND } \end{aligned}$ |
| :---: | :---: | :---: |
| Profit before tax | 767,056,188,913 | 110,059,814,212 |
| Tax at the Company's tax rate | 168,752,361,561 | 27,514,953,553 |
| Non-deductible expenses | 1,860,558,352 | 157,773,310 |
| Non-taxable income | (79,419,452,392) | - |
| Under provision in prior years | 2,458,260,569 | - |
| Income tax expense | 93,651,728,090 | 27,672,726,863 |

## (d) Applicable tax rates

Under the terms of its Business Registration Certificate, the Company has an obligation to pay the government corporate income tax at the rate of $25 \%$ of taxable profits.

On 19 June 2013, the National Assembly approved the Law on amendments and supplements to a number of articles of the Corporate Income Tax Law. Accordingly, the highest income tax rate shall be reduced from $25 \%$ to $22 \%$ for 2014 and 2015, and to $20 \%$ from 2016.

## Minh Phu Seafood Joint Stock Company

Notes to the separate financial statements for the year ended 31 December 2014 (continued)

Form B $09-$ DN

## 26. Basic earnings per share

The calculation of basic earnings per share at 31 December 2014 was based on the profit attributable to ordinary shareholders and a weighted average number of ordinary shares outstanding, calculated as follows:
(i) Net profit attributable to ordinary shareholders

|  | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 3}$ |
| :--- | :---: | :---: |
| VND | VND |  |
| Net profit attributable to ordinary shareholders | $673,404,460,823$ | $82,387,087,349$ |

(ii) Weighted average number of ordinary shares

|  | 2014 | 2013 |
| :---: | :---: | :---: |
| Issued ordinary shares at the beginning of the year | 69,369,440 | 70,000,000 |
| Effect of treasury shares repurchased during the year | $(289,234)$ | $(405,963)$ |
| Weighted average number of ordinary shares at the beginning and the end of the year | 69,080,206 | 69,594,037 |

## 27. Dividends

The General Meeting of Shareholders of the Company on 19 April 2014 and 30 August 2014 resolved to distribute dividends amounting to 6,500 per share (2013: nil), equivalent to VND448,228 million.

## Minh Phu Seafood Joint Stock Company

Notes to the separate financial statements for the year ended 31 December 2014 (continued)

Form B 09 - DN

## 28. Financial instruments

(a) Financial risk management
(i) Overview

The Company has exposure to the following risks from its use of financial instruments:

- credit risk
- liquidity risk
- market risk.

This note presents information about the Company's exposure to each of the above risks, the Company's objectives, policies and processes for measuring and managing risk.

## (ii) Risk management framework

The Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Board is responsible for developing and monitoring the Company's risk management policies.
(b) Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's cash and cash equivalents and term deposits, loans receivables, and trade and other receivables and other long-term assets.

## (i) Exposure to credit risk

The total of carrying amounts of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was as follows:

|  | Note | $\begin{gathered} 31 / 12 / 2014 \\ \text { VND } \end{gathered}$ | $\begin{gathered} \text { 31/12/2013 } \\ \text { VND } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Cash in banks and cash equivalents | (ii) | 54,666,607,222 | 1,121,457,890,890 |
| Term deposits | (ii) | 983,200,000,000 | 102,362,500,000 |
| Loan receivables |  | - | 7,306,508,578 |
| Trade and other receivables | (iii) | 1,848,822,305,784 | 1,033,172,033,960 |
|  |  | 2,886,688,913,006 | 2,264,298,933,428 |

## Minh Phu Seafood Joint Stock Company <br> Notes to the separate financial statements for the year ended 31 December 2014 (continued)

Form B 09 - DN

(ii) Cash in banks, cash equivalents and term deposits

The Company's cash in banks and term deposits were held with well-known financial institutions. Management does not foresee any significant credit risks from these deposits and does not expect that these financial institutions may default and cause losses to the Company.

## (iii) Trade and other receivables

The Company's exposure to credit risk in relation with receivables is mainly influenced by the individual characteristics of each customer, some major customers are the Company's subsidiaries, which, in management's opinion, expose to lower credit risk. In response to the risk, management of the Company has established a credit policy under which each new customer is analysed individually for creditworthiness before the Company's standard payment and delivery terms and conditions are offered. In additions, the Company asks for collateral from customers for each sale order, normally in the form of letter of credit. Receivables are due within 15 days to 90 days from the date of billing. Debtors with balances that are more than 90 days outstanding are requested to settle the balances before further credit is granted.

Based on historic default rates, the Company believes that, apart from the amount provided for below, no further allowance for doubtful debts is necessary in respect of the outstanding trade and other receivables. The aging analysis of the receivables was as follows:

Not past due
Past due $0-30$ days
Past due 31-180 days
Past due more than 180 days

31/12/2013
VND

1,021,715,374,467 7,050,777,613 1,868,804,970
3,541,981,000
6,465,734,406
$1,848,822,305,784 \quad 1,037,100,691,456$

Movements in the allowance for doubtful debts during the year were as follows:

|  | $\begin{aligned} & 2014 \\ & \text { VND } \end{aligned}$ | $\begin{aligned} & 2013 \\ & \text { VND } \end{aligned}$ |
| :---: | :---: | :---: |
| Opening balance | 3,928,657,496 | 8,100,847,934 |
| Written back | $(3,928,657,496)$ | $(4,172,190,438)$ |
| Closing balance | - | 3,928,657,496 |

Minh Phu Seafood Joint Stock Company
Notes to the separate financial statements for the year ended 31 December 2014 (continued)
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## Minh Phu Seafood Joint Stock Company

Notes to the separate financial statements for the year ended 31 December 2014 (continued)

Form B $09-\mathrm{DN}$
(d) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Company's results of operations or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

## (i) Currency risk

The Company is exposed to currency risk on purchases, sales and borrowings that are denominated in a currency other than the VND.
Exposure to currency risk
The Company had the following net monetary (liability)/asset position exposed to currency risk:

|  | 31 December 2014 |  | 31 December 2013 |  |
| :--- | ---: | ---: | ---: | ---: |
|  | USD | JPY | USD | JPY |
| Cash and cash equivalents | 49,840 | 463,109 | 175,422 | $28,304,539$ |
| Accounts receivable - trade | $59,758,590$ | $38,012,360$ | $31,058,449$ | $46,873,726$ |
| Short-term borrowings | $(153,278,251)$ | $(161,059,610)$ | $(53,231,049)$ | - |
| Accounts payable - trade | $(25,000)$ | - | $(165,013)$ | - |
|  | $(93,494,821)$ | $(122,584,141)$ | $(22,162,191)$ | $75,178,265$ |

The followings are the significant exchange rates applied by the Company:

| Exchange rate as at |  |
| :---: | :---: |
| 31/12/2014 | 31/12/2013 |
| VND | VND |

USD1
21,380
21,110
JPY1

## Minh Phu Seafood Joint Stock Company <br> Notes to the separate financial statements for the year ended 31 December 2014 (continued)

Form B 09 - DN

Below is an analysis of the possible impact on the net profit of the Company, after taking into account the current level of exchange rates and the historical volatility as well as market expectations as at 31 December 2014. This analysis assumes that all other variables, in particular interest rates, remain constant and ignores any impact of forecasted sales and purchases:

Effect to net profit
VND

31 December 2014
USD ( $1 \%$ strengthening)
$(15,591,570,329)$
JPY (11\% weakening)
1,882,671,754

31 December 2013
USD ( $1 \%$ strengthening)
$(3,508,828,890)$
JPY (19\% weakening)
$(2,142,580,553)$

The opposite movement of the currency would have the equal but opposite effect to the net profit of the Company.

## (ii) Interest rate risk

As at 31 December 2014, VND500,000 million (31/12/2013: nil) of the borrowings obtained by the Company was at variable interest rate. The Company used interest rates swap instruments to limit the magnitude of interest rate fluctuation, thus reducing impact of interest rate risk.

At the reporting date the interest rate profile of the Company's interest-bearing financial instruments was as follows:

$$
\begin{array}{cc}
\text { 31/12/2014 } & \text { 31/12/2013 } \\
\text { VND } & \text { VND }
\end{array}
$$

Fixed rate instruments
Cash equivalents
Term deposits
Short-term borrowings
\(\left.\begin{array}{rr}43,000,000,000 <br>
983,200,000,000 <br>
(3,305,918,673,149) \& 1,110,549,522,222 <br>
102,362,500,000 <br>

(3,176,963,800,481)\end{array}\right]\)\begin{tabular}{r}
$(2,279,718,673,149)$ <br>

\hline | $11,666,607,222$ |
| ---: |
| $(500,000,000,000)$ | <br>

\hline \hline $10,964,051,778,259)$ <br>
\hline$(488,333,392,778)$
\end{tabular}

## Minh Phu Seafood Joint Stock Company

Notes to the separate financial statements for the year ended 31 December 2014 (continued)

Form B $09-\mathrm{DN}$

A change of 100 basis points in interest rates would have decreased or increased the net profit of the Company by VND3,809 million (31 December 2013: VND82 million). This analysis has considered the effects of interest rate swaps and assumes that all other variables, in particular foreign currency rates, remain constant.

As of 31 December 2014, the Company has the following interest rate swap commitments:

| Contract | Long-term bonds VND | Notional Principal USD | $\begin{aligned} & \text { Pay USD } \\ & \text { interest rate } \end{aligned}$ | Receive VND interest rate |
| :---: | :---: | :---: | :---: | :---: |
| Interest Rate Swap | 500,000,000,000 | 23,557,126 | $4.5 \%$ in the first year. From the second year, interest rate is calculated at the weighted average of one year deposit rate of four banks plus $4.25 \%$. | $9.65 \%$ in the first year. From the second year, interest rate is calculated at the weighted average of one year deposit rate of four banks plus 2.65\%. |

## (iii) Price risk

The Company invests in equity investments of listed companies and is exposed to risks of price fluctuation of these investments. The risk factors affecting the performance of these investments include financial performance and position of invested companies and market conditions. The Board of Directors manage the former factor by selecting industries and entities to invest in. The latter factor is itself affected by general economic condition of Vietnam and behaviours of investors, which are all out of the Board of Directors' control. These factors have caused conditions to be volatile in the past 2 years.

If the share prices had increased/decreased by $10 \%$ with all other variables including tax rate being held constant, the Company's net profit after tax would have been VND1,155,266,534 higher/lower (31 December 2013: VND1,110,833,206).
Minh Phu Seafood Joint Stock Company
Notes to the separate financial statements for the year ended 31 December 2014 (continued)
Fair value
Fair values versus carrying amounts Categorised as loans and receivables:
" Cash and cash equivalents
" Trade and other receivables

- Short-term deposits
Categorised as available-for-sale:
. Short-term investments
- Long-term investments
Categorised as liabilities at amortised cost:
- Trade and other payables
= Borrowings

> with the carrying amounts shown in the balance sheet, are as follows: $\begin{array}{lll}31 / 12 / 2014 \\ \text { Carrying value } & \text { Fair value } & \text { Carrying value } \\ \text { VND } & \text { VND } & \text { VND }\end{array}$
$\begin{array}{rr}54,666,607,222 & 54,666,607,222 \\ 1,848,822,305,784 & \left({ }^{*}\right) \\ 983,200,000,000 & 983,200,000,000\end{array}$
${ }^{\left({ }^{(*)}\right.}$
${ }^{(*)}$
$(444,114,558,742)$
$(3,176,963,800,481)$
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# Minh Phu Seafood Joint Stock Company <br> Notes to the separate financial statements for the year ended 31 December 2014 (continued) 

Form B $09-$ DN

## (ii) Basis for determining fair values

## Cash and cash equivalents and short-term deposits

The carrying amounts of these financial assets approximate their respective fair values due to the short-term maturity of these instruments.

## Short-term equity investments

The fair value of equity securities is determined by reference to their quoted closing bid price at the balance sheet date. The fair value of the instruments is determined for disclosure purposes only.
(*) The Company has not determined fair values of these financial instruments for disclosure in the separate financial statements because information about their market prices is not available and there is currently no guidance on determination of fair value using valuation techniques under the Vietnamese Accounting Standards or the Vietnamese Accounting System for enterprises. Their fair values of these financial instruments may differ from their carrying amounts.

## 29. Significant transactions with related parties

In addition to related party balances disclosed in other notes to the separate financial statements, the Company had the following transactions with related parties during the year:

Minh Qui Seafood Co., Ltd
Purchases of finished goods
Sales of finished goods
Office rental
Factory rental fees
Minh Phat Seafood Co., Ltd
Purchases of finished goods
Sales of finished goods
Office rental
Factory rental fees
Minh Phu Hau Giang Seafood JSC
Purchases of raw materials
Purchases of finished goods
Sales of raw materials
Sales of finished goods
Rental income
Processing fees
Warehouse rental
Dividends

| 2014 | 2013 |
| ---: | ---: |
| VND |  |
|  | VND |
| 1,121,599,226 | $9,504,892,943$ |
| $233,972,450,095$ | $695,353,453,081$ |
| $330,000,000$ | $330,000,000$ |
| $18,000,000,000$ | $18,000,000,000$ |
|  |  |
| $5,203,488,935$ | $1,857,220,339$ |
| $72,625,215,743$ | $131,282,507,482$ |
| $80,000,000$ | $80,000,000$ |
| $19,800,000,000$ | $19,800,000,000$ |
|  |  |
| $3,291,670,556$ | $6,373,453,771$ |
| $3,185,060,580,083$ | $2,624,831,873,190$ |
| $3,692,534,314$ | $1,322,980,737$ |
| $1,959,845,706,311$ | $1,211,504,618,780$ |
| $1,600,000,000$ |  |
| $32,648,866$ | $1,606,597,457$ |
| $2,866,443,159$ | $3,745,851,421$ |
| $356,661,150,777$ |  |

1,121,599,226
330,000,000
18,000,000,000

5,203,488,935
25,215,743
19,800,000,000

$$
\begin{array}{r}
3,291,670,556 \\
3,185,060,580,083 \\
3,692,534,314 \\
1,959,845,706,311 \\
1,600,000,000 \\
32,648,866 \\
2,866,443,159 \\
356,661,150,777
\end{array}
$$

9,504,892,943 695,353,453,081 330,000,000
18,000,000,000

1,857,220,339
131,282,507,482
80,000,000
19,800,000,000

$$
\begin{array}{r}
6,373,453,771 \\
2,624,831,873,190 \\
1,322,980,737 \\
1,211,504,618,780 \\
1,606,597,457 \\
3,745,851,421
\end{array}
$$

# Minh Phu Seafood Joint Stock Company <br> Notes to the separate financial statements for the year ended 31 December 2014 (continued) 

|  | Form B $09-\mathrm{DN}$ |  |
| :---: | :---: | :---: |
|  | $\begin{aligned} & 2014 \\ & \text { VND } \end{aligned}$ | $\begin{aligned} & 2013 \\ & \text { VND } \end{aligned}$ |
| Minh Phu Kien Giang Seafood Co., Ltd |  |  |
| Purchases of raw materials | 11,463,476,150 | 73,454,982,440 |
| Sales of merchandise | 19,647,967,625 | 26,632,597,270 |
| Minh Phu Loc An Aquaculture Co., Ltd |  |  |
| Purchases of raw materials | - | 1,116,390,745 |
| Sales of raw materials | 6,919,308,250 | 7,003,184,762 |
| Compensation income | 7,330,000 | 80,580,952 |
| Minh Phu Organic Shrimp Farming Co., Ltd |  |  |
| Purchases of raw materials | - | 175,829,768 |
| Mseafood Corporation |  |  |
| Sales of finished goods | 3,460,282,609,904 | 2,137,519,346,542 |
| Return goods | 73,744,746,190 | - |
| Compensation income | 1,744,704,340 | - |
| Minh Phu Hoa Dien Aquaculture One Member |  |  |
| Company |  |  |
| Purchases of raw materials | 5,477,828,900 | 23,534,832,480 |
| Sales of merchandise | 3,839,541,075 | 7,092,125,730 |
| Capital contribution | - | 9,509,811,260 |
| Minh Phu Seafood Supply Chain Co., Ltd |  |  |
| Service provided | 10,069,692,000 | - |
| Rental income | 45,000,000 | - |
| Capital contribution | 2,000,000,000 | - |
| Minh Phu Aquamekong Aquaculture Technique |  |  |
| Service Co., Ltd |  |  |
| Sales of merchandise | 2,225,696,649 | - |
| Capital contribution | 3,900,000,000 | - |
| Long Phung Investment Corporation |  |  |
| Office rental | 2,215,143,900 | 2,215,143,900 |

## Minh Phu Seafood Joint Stock Company

Notes to the separate financial statements for the year ended 31 December 2014 (continued)

Form B 09 - DN

## Transactions with key management personnel

Total remunerations and business allowances to key management personnel were as follows:

|  | $\mathbf{2 0 1 4}$ <br> VND | 2013 <br> VND |
| :--- | :---: | :---: |
| Remunerations and business allowances | $11,829,333,116$ | $6,310,006,832$ |

## 30. Capital commitments

## (a) Capital expenditure

At 31 December 2014, the Company had the following outstanding capital commitments approved but not provided for in the balance sheet:

|  | 31/12/2014 <br> VND | 31/12/2013 <br> VND |
| :--- | :---: | :---: |
| Approved and contracted | $5,216,744,104$ | $14,443,418,999$ |

(b) Leases

The future minimum lease payments under non-cancellable operating leases were:

| 31/12/2014 | 31/12/2013 |
| :---: | :---: |
| VND | VND |

Within one year
Within two to five years

43,112,930,000 39,369,720,427
11,032,080,000
$54,145,010,000$
39,369,720,427

# Mink Ph Seafood Joint Stock Company <br> Notes to the separate financial statements for the year ended 31 December 2014 (continued) 

Form B 09 - IN

## 31. Production and business costs by element

|  | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 3}$ |
| :--- | ---: | ---: |
| ND | VND |  |
| Raw material costs included in production costs |  |  |
| Labour costs and staff costs | $12,528,267,521,868$ | $8,380,266,273,746$ |
| Depreciation and amortisation | $518,740,800,879$ | $379,621,161,674$ |
| Outside services | $25,599,057,819$ | $24,071,723,533$ |
| Other expenses | $308,340,405,122$ | $214,327,701,693$ |
|  | $409,249,337,173$ | $171,810,543,497$ |

20 March 2015
Prepared by:


Lu Min I rung
Chief Accountant


